

Dear Patricia,

TNT understands these unprecedented times in Desert Hot Springs and throughout CA, and we want to share what has been done and plans for this 4<sup>th</sup> for July to meet some of the challenges ahead.

We experienced supply chain interruptions in November and December of 2019 due to the outbreak in China. Our factories resumed production in February 2020 and we will be adequately stocked to meet the needs of our customers throughout California.

We redesigned all of our April/May /June "TNT Universities" – typically gatherings of our Non Profit Groups who share a meal, instruction and fireworks show – and replaced them with virtual instruction beginning immediately after Memorial Day.

The property leases TNT negotiates to place the **Desert Hot Springs** NPG's are signed and in place for this season.

Our area managers worked closely with City staff to navigate your city's application process and insure submittals were complete and on time. We appreciate the effort to work with us.

Finally, provided for you with this letter is the TNT COVID19 plan we are implementing for each TNT nonprofit group that operates in 2020. It outlines the safe operation of each TNT fireworks stand during your city's sales period with focus on managing volunteers and retail customers.

TNT celebrates it's 100-year anniversary in 2020. We have been in the stay at home entertainment business for a long time. Families in **Desert Hot Springs** and California have been exceptional in fighting the war against COVID. Reports this week suggest we are on the back side and easing into life back to it's new normal in our state and your city. The 4<sup>th</sup> of July will probably be the first 3-day weekend Desert Hot Springs and the Nation will enjoy together in 2020.

We believe that both state and local health officials will deem the state-approved fireworks fundraising stands operated by your community's nonprofit organizations to qualify as Stage 2 nonessential retailers, particularly given the short duration they are open, the critical community programs they underwrite, that retail stands are the equivalent of "curbside delivery", and the rather detailed physical distancing program we have put in place (see protocol attached hereto). TNT Fireworks' physical distancing protocol is equal to or greater than those imposed on the retailers currently open and operating in your community

We believe that properly planned and executed, families will be able to purchase our products and gather in small groups at home to enjoy each other, some good food, our nation's birthday and have some well-deserved fun.

If you have any questions or comments, please feel free to contact us.

Sincerely,
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