Prepared for: Mr. Nick Haecker, City of Desert Hot Springs

11-999 Palm Drive Desert Hot Springs, CA 92240 Office: 760-329-6411 | Mobile: 661-902-9987 Email: nhaecker@cityofdhs.org

2019 F-650 Diesel Regular Cab Base (F6D) VIN: 1FDNF6DE8KDF11704 | Price Level: 950 | Stock No: FK4757



Client Proposal

Prepared by: Bobby Williams Office: (909)822-440-4 Email: bwilliams@sunriseford.com Date: 11/14/2019



Prepared by: Bobby Williams

11/14/2019

Ford

Sunrise Ford | 16005 Valley Blvd. Fontana California | 923356419

2019 F-650 Diesel Regular Cab Base (F6D)

Price Level: 950 | Stock No: FK4757 | VIN: 1FDNF6DE8KDF11704

Mr. Nick Haecker, City of Desert Hot Springs

11-999 Palm Drive Desert Hot Springs, CA 92240 Office: 760-329-6411 | Mobile: 661-902-9987 Email: nhaecker@cityofdhs.org

Re: Vehicle Proposal 11/14/2019

Dear Mr. Haecker,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

Bobby Williams Fleet Director (909)822-440-4 bwilliams@sunriseford.com

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Pricing Summary - Single Vehicle

	MSRP
	\$67,565.00
	\$5,640.00
	\$21,995.00
	\$2,095.00
	\$97,295.00
5	
Description	
Dealer Doc Fee	\$85.00
Dealer Discount / Rebates	-\$10,684.92
	\$86,695.08
Description	
Riverside County Sales Tax	\$7,222.62
	\$93,917.70
ts	
Description	
DMV/Weight Fees	\$0.00
Electronic Filing Fee	\$30.00
California Tire Fee	\$10.50
	\$93,958.20
	Description Dealer Doc Fee Dealer Discount / Rebates Description Riverside County Sales Tax

Customer Signature

Acceptance Date

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MSRP

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2019 F-650 Diesel Regular Cab Base (F6D)

Price Level: 950 | Stock No: FK4757 | VIN: 1FDNF6DE8KDF11704

Selected Equip & Specs

Dimensions

- Exterior length: 246.0"
- Exterior width: 96.7"
- Wheelbase: 158.0"
- Rear track: 72.6"
- Front legroom: 41.4"
- Front hiproom: 67.6"

Powertrain

- * 300hp 6.7L OHV 32 valve intercooled turbo V-8 engine with diesel direct injection
- federal
- Rear-wheel drive
- Fuel Economy Highway: N/A
- Fuel/water separator
- Standard rear differential
- Right mounted horizontal tailpipe

Suspension/Handling

- Front non-independent leaf spring suspension
- Hydraulic power-assist re-circulating ball Steering
- 11.0R22.5 AS front and rear tires
- Rubber auxiliary rear springs

Body Exterior

- 2 doors
- Black door mirrors
- Side steps
- Straight front bumper ends
- Front and rear 22.5 x 8.25 white steel wheels with 10 wheel studs

Convenience

- Manual air conditioning
- * Power front windows
- * Power door locks
- * Wireless phone connectivity
- Passenger visor mirror
- Automatic gearshift steering column lever
- Upfitter switches

Seats and Trim

- Cab to axle: 84.0"
- Exterior height: 92.9"
- Front track: 80.5"
- Rear tire outside width: 96.0"
- Front headroom: 40.7"
- Front shoulder room: 68.0"
- Recommended fuel : diesel
- 6 speed automatic transmission with overdrive
- Fuel Economy Cty: N/A
- 50.0 gal. rectangular Left front fuel tank
- * Transmission PTO provision
- Right mounted horizontal muffler
- * Park Pawl: PRNDM
- Rear rigid axle leaf spring suspension
- Front and rear 22.5 x 8.25 wheels
- Dual rear wheels
- Driver and passenger , manual folding door mirrors
- * Chrome bumpers
- Clearcoat paint
- Hood mounted grille
- 2 front tow hook(s)
- Cruise control with steering wheel controls
- * Driver and passenger 1-touch down
- Manual tilt steering wheel
- Front cupholders
- Dual electric horn
- Driver and passenger door bins



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Price Level: 950 | Stock No: FK4757 | VIN: 1FDNF6DE8KDF11704

Selected Equip & Specs (cont'd)

- * Seating capacity of 3
- Fixed passenger seat
- Bucket driver seat, two person bench passenger seat
- Low back seats
- Manual fore/aft seats

Entertainment Features

- * AM/FM stereo radio with radio data system
- * CD-MP3 decoder
- * SYNC external memory control
- * 4 speakers
- Fixed antenna

Lighting, Visibility and Instrumentation

- Halogen aero-composite headlights
- Light tinted windows
- Tachometer
- Trip computer
- * PRNDM

Safety and Security

- 4-wheel ABS brakes
- * Power door locks

- Fixed driver seat
- * Driver centre front armrest
- Driver seat folding back, passenger seat fixed back
- Driver seat with 4 way direction control, passenger seat with 2 way direction control
- * Single CD player
- Auxiliary audio input
- * Steering wheel mounted radio controls
- * Streaming audio
- Variable intermittent front windshield wipers
- Front reading lights
- Oil pressure gauge
- Trip odometer
- Hydraulic disc brakes

Dimensions

General Weights

* Curb	9,697 lbs.	Front GAWR	8500 lbs.
Rear GAWR	17500 lbs.	GVWR	26000 lbs.
GCWR	50000 lbs.		
Front Weights			
* Front curb weight	6,246 lbs.	Front axle capacity	8,500 lbs.
Front spring rating	8,500 lbs.	Front tire/wheel capacity	12,350 lbs.
Rear Weights			
Rear curb weight	3,451 lbs.	Rear axle capacity	17,500 lbs.
Rear spring rating	19,000 lbs.	Rear tire/wheel capacity	23,360 lbs.
Fuel Tank type			
Left front Fuel tank capacity	50.01 gal.		

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Selected Equip & Specs (cont'd)

Front Frame

Height loaded	. 36 "
Rear Frame	
Height loaded	. 36 "

Height unloaded	. 37 "
Height unloaded	. 38 "

Powertrain

Engine	Туре
--------	------

Block material	Iron
Head material	Aluminum
Injection	Diesel direct injection
Orientation	Longitudinal
Valves per cylinder	
Forced induction	Intercooled turbo

Engine Spec

Bore	3.90"
Displacement 406	cu.in.

Engine Power

* Output	300 HP @ 2,500 RPM
* Governed RPM	3,300

Alternator

Туре	 HD
Battery	

Cold cranking amps	1,500
Step	

Transmission

```
Electronic control Yes
Overdrive Yes
Type Automatic
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Transmission Gear Ratios

1st	3.974
3rd	1.516
5th	0.858
Reverse Gear ratios	3.128
Transmission Torque Converter	
Stall ratio	1.85
Transmission Extras	

Cylinders	V-8
Ignition	Compression
Liters	6.7L
Recommended fuel	Diesel
Valvetrain	OHV

Compression ratio	16.2:1
Stroke	4.25"

Torque	700 ftlb	@	1,800 RPM

Amps	 	
,	 	

Location	Forward right
Туре	Dual

Lock-up Ye	es
Speed	6

2nd	2.318
4th	1.149
6th	0.674

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Selected Equip & Specs (cont'd)

Driver selectable mode Yes Oil cooler Regular duty	Sequential shift control Yes * PTO provision Yes
Drive Type	
Type Rear-wheel	
Drive Axle	
* Ratio 6.5	
Exhaust	
Material Aluminized steel	System type Single
Emissions	
CARB	
Engine Retarder	
Type Yes	
Driveability	
Brakes	
ABS	ABS channels
Type Hydraulic disc	Vented discs Front and rear
Suspension Control	
Ride Regular	
Front Suspension Independence Non-independent	Type Leaf
Front Spring	
Type Type Tapered leaf	Grade Regular
Front Shocks	
Type	
Rear Suspension	
Independence Rigid axle	Type Leaf
Rear Spring	
Type Multi-leaf Auxiliary Rubber	Grade Regular
Steering	
Activation Hydraulic power-assist	Type Re-circulating ball
Steering Specs	
# of wheels 2	



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Selected Equip & Specs (cont'd)

Exterior

Front Wheels Diameter	22.5"
Rear Wheels	
Diameter Dual	
Front Tires	
Aspect Sidewalls Width RPM	BSW 11.0"
Rear Tires	
Aspect Sidewalls Width RPM	BSW 11.0"
Wheels	
Front track Turning radius (to curb) Wheelbase	
Body Features	
Front splash guards Side steps	
Body Doors	
Door count	2
Exterior Dimensions	
Length Body height Axle to end of frame Frame yield strength (psi) Frame rail width Max RBM (inlbs.) Front bumper to Front axle	92.9" 49.0" 50000.0 3.1" 665,500.0

Width	 8.25"

Width	 8.25"

Diameter	22.5"
Tread	AS
LT load rating	G

Diameter 2	2.5"
Tread	AS
LT load rating	G

Rear track	72.6"
Turning radius (to bumper)	
Rear tire outside width	96.0"

Body material	Composite/galvanized steel
Front tow hook(s)	

Body width	96.7"
Cab to axle	84.0"
Frame section modulus	12.6cu.in.
Frame rail depth	
Frame rail thickness	0.3"
Frame rail section	9.5"
Nominal RBM (inlbs.)	632,000.0

Seating

Passenger Capacity

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3

Vinyl

Selected Equip & Specs (cont'd)

* Capacity

Туре	Bucket
Back type	Low
Fore/aft	Manual

Passenger Seat

* Туре	Two person bench
Back type	Low
Fore/aft	Manual
Front Armrest	
Driver	Yes
Front Seat Trim	

M	aterial		

Convenience

AC And Heat Type

Air conditioning	Manual
------------------	--------

Audio System

* CD	Single
* CD-MP3 decoder	CD-MP3 decoder
Radio	AM/FM stereo
Radio grade	Regular
* External memory control	SYNC

Audio Speakers

Speaker type Regular

Audio Controls

* Steering wheel controls Yes * Streaming audio Bluetooth yes

Audio Antenna

Type Fixed

Cruise Control

Cruise control With steering wheel controls

Convenience Features

12V DC power outlet	
Horn	Dual electric

Back Way direction control	0
Back Way direction control	
* Centre	Yes
Back material	Carpet

* CD location	In-dash
Auxiliary audio input	Yes
* Radio data system	Yes
Seek-scan	Yes

* Speakers		
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* Voice activation	Yes
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* Wireless phone connectivity	Bluetooth
Upfitter switches	Yes

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2019 F-650 Diesel Regular Cab Base (F6D)

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Selected Equip & Specs (cont'd)

Door Lock Activation * Type Power Instrumentation Type Analog Display Instrumentation Gauges Tachometer Yes Engine temperature Yes Engine hour meter Yes Instrumentation Warnings Battery Yes Yes Key Brake fluid Yes Instrumentation Displays Clock In-radio display Instrumentation Feature Trip computer Yes * Shift indicator PRNDM Steering Wheel Type Material Urethane Front Side Windows Power * Window 1st row activation Window Features *1-touch down Driver and passenger Front Windshield Wiper Variable intermittent Rear Windshield Window Fixed Automatic Gearshift Location Steering column lever Interior Passenger Visor Yes Mirror

Headliner

Oil pressure	Yes
Transmission fluid temp	Yes

Lights on	Yes
Service interval	Yes
Transmission fluid temp	Yes

Trip odometer		Yes
---------------	--	-----

Tilting	Manual
---------	--------

Tinted	 Light



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Selected Equip & Specs (cont'd)

Coverage	Full
Floor Trim	
Coverage	Full
Trim Feature	
Gear shift knob	Urethane
Lighting	
Dome light type Variable IP lighting	•
Overhead Console Storage	
* Storage	Yes
Storage	
* Driver door bin	
Glove box	Yes
Glove box Instrument panel	Yes
Glove box Instrument panel <i>Legroom</i>	Yes Bin
Glove box Instrument panel <i>Legroom</i> Front	Yes Bin
Glove box Instrument panel <i>Legroom</i> Front <i>Headroom</i>	Yes Bin 41.4"
Glove box Instrument panel <i>Legroom</i> Front <i>Headroom</i> Front	Yes Bin 41.4"
Glove box Instrument panel <i>Legroom</i> Front <i>Headroom</i>	Yes Bin 41.4" 40.7"
Glove box Instrument panel <i>Legroom</i> Front <i>Headroom</i> Front <i>Hip Room</i>	Yes Bin 41.4" 40.7"

Material	Cloth
Covering	Vinyl/rubber
* Interior accents	Chrome
Front reading	Yes
* Туре	Mini
Front Beverage holder(s) * Passenger door bin Dashboard	Yes

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Warranty

Standard Warranty

Basic	
Distance Unlimited miles	Months
Powertrain	
Distance Unlimited miles	Months
Corrosion Perforation	
Distance Unlimited miles	Months
Roadside Assistance	
Distance Unlimited miles	Months
Diesel Engine	
Distance 250,000 miles	Months
Transmission	
Distance 250,000 miles	Months 60 months
frame rail	
Distance Unlimited miles	Months

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2019 F-650 Diesel Regular Cab Base (F6D)

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Major Equipment

(Based on selected options, shown at right) 6.7L V-8 OHV w/diesel direct injection 300hp 6 speed automatic w/OD

- * 4-wheel ABS, hydraulic disc brakes
- * Air conditioning
- * AM/FM stereo with seek-scan, single in-dash CD player, MP3 decoder, auxiliary audio input, external memory control
- * Dual manual mirrors
- * 22.5 x 8.25 white steel disc wheels
- * Message Center
- * Vinyl seats
- * 200 amp alternator
- * Audio control on steering wheel
- * Multi-leaf rear springs
- * Rear axle capacity: 17500 lbs.
- * Rear spring rating: 19000 lbs.
- * Frame Yield Strength 50000 psi
- * Axle to end of frame: 49"
- * Transmission PTO Provision
- * Engine retarder

Fuel Economy

Exterior: Oxford White Interior: Gray
* 279/82R22.5 G BSW AS tires* Tinted glass
* Bluetooth streaming audio
* Variable intermittent wipers
* Tachometer
* Folding low back driver bucket seat, low back passenger two person bench seat
* 1,500 amp (total) dual batteries
* Side steps
* 50.0 gal. left front fuel tank
* Front axle capacity: 8500 lbs.
* Front spring rating: 8500 lbs.
* Frame section modulus: 12.6 cu.in.
* Cab to axle: 84"
* Fuel/water separator
 Right mounted horizontal muffler, Right mounted horizontal tailpipe
* Dual electric horn

MSRP As Configured Vehicle STANDARD VEHICLE PRICE \$67.565.00 Preferred Equipment Package 600A N/C 50-State Emissions N/C Ford TorgShift HD 6-Speed Automatic - Double Overdrive, less PTO Provision - Park Pawl determined by Rear Axle Ratio and Tire Size STD Wheels, Front 22.5x8.25 White Powder Coated Steel, 10-Hole STD Tires, Front Two 11R22.5G Goodyear Endurance RSA (496 rev/mile) STD Wheels, Rear 22,5x8,25 White Powder Coated Steel, 10-Hole STD Tires, Rear Four 11R22.5G Goodyear Endurance RSA (496 rev/mile) STD Hydraulic Brake System - Bosch HydroMax Included 8.500 lb. Cap. Non-Driving - Dana D-850F STD Taper-Leaf Springs, Parabolic - 8,500 lb. Cap STD 17,500 lb. Single-Speed - Dana S17-140 STD Multi-Leaf Springs - 19,000 lb. Cap STD 158" Wheelbase/84" CA/49" AF/246" OAL STD Single Channel - Straight 'C' 12.64 SM, 50,000 PSI STD Under Cab, Right Side Outlet, Switchback-Style STD

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Hwy N/A



As Configured Vehicle	MSRP
Fuel Tank - LH 50 Gallon Rectangular - Aluminum	STD
12 Gal. Single Tank Fuel Fill. Mandatory Charge Appli Based On Tank Selection	
200 Amp Denso SC5 Heavy Duty Alternator	ncluded
Battery - Two 750 CCA, 1500 Total, Includes Steel Ba	•
Paint Type - Environmentally Friendly, "3 - Wet System	า". STD
Wheel Seals, Front - Oil lubricated, SKF ScotSeal Plus Seals	
Wheel Seals, Rear - Oil lubricated, SKF ScotSeal Plus Seals	
Manual Regen Initiation - Driver Interface in Message Center	ncluded
Engine Exhaust Brake	ncluded
Lights - Roof Marker/Clearance - Amber Lenses, 5 Lights	ncluded
Tow Hooks, Front (2) - Frame-Mounted, Painted Black	ncluded
Four Body Builder Switches - Mounted in Center Instru Panel	
Floor Covering - Black Vinyl	ncluded
Intelligent Oil Life Monitor	ncluded
Steering Column - Tilt	ncluded

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As Configured Vehicle MSRP Steering Wheel - Black PVC w/Integral Cruise Control Switches Included 6.7L Power Stroke V8 Turbo Diesel - 300 HP @ 2500 \$1.995.00 30/70 Fixed Driver & Fixed 2-Passenger Bench -Vinyl \$350.00 \$395.00 SYNC Media System Radio, Electronic Premium AM/FM Stereo, Disc. \$280.00 Mirrors, Dual - Rectangular, XL2020 - 102" Width \$30.00 N/C Ship-Thru - Manning \$0.00 Transmission Power Take-Off Provision w/LiveDrive \$895.00 Jump Start Stud - Remote Mounted \$90.00 Body Builder Wiring - At End of Frame, Combined - (ILO Standard - Back of Cab Combined) \$135.00

Bumper, Front - Full Width, Chrome Plated Steel - (Included

Chrome Trimmed Air Registers w/Positive Shut-Off Included

in (90E) Exterior Appearance Group)

Chrome Grille Surround - (Included in (90E) Exterior Appearance Group)

Appearance Group

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\$490.00

\$245.00 \$735.00



RPM

6.50 Axle Ratio

Capability



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2019 F-650 Diesel Regular Cab Base (F6D)

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Ford
- Cond

As Configured Vehicle	MSRP
Power Equipment Group - (Included in (90A) Appea Group)	
Oxford White	N/C
Gray	N/C
SUBTOTAL \$	73,205.00
Destination Charge	\$2,095.00
TOTAL \$	75,300.00