

EXHIBIT "A"

TO THE COOPERATIVE AGREEMENT
TO PROVIDE FIRE PROTECTION, FIRE PREVENTION, RESCUE
AND MEDICAL EMERGENCY SERVICES FOR THE CITY OF DESERT HOT SPRINGS
ESTIMATE DATED JANUARY 1, 2018 FOR FY2018/2019 THROUGH FY2020/2021

CITY BUDGET ESTIMATES (with Tax Credit)

| | |
|--|--------------------|
| FISCAL YEAR 2018/2019 | \$1,994,479 |
| FISCAL YEAR 2019/2020 | \$2,130,752 |
| FISCAL YEAR 2020/2021 | \$2,270,152 |
| TOTAL CITY BUDGET ESTIMATES FOR FY2018/2019 - FY2020/2021 | <u>\$6,395,383</u> |

CITY BUDGET ESTIMATES (without Tax Credit)

| | |
|--|--------------------|
| FISCAL YEAR 2018/2019 | \$2,566,582 |
| FISCAL YEAR 2019/2020 | \$2,702,855 |
| FISCAL YEAR 2020/2021 | \$2,842,255 |
| TOTAL CITY BUDGET ESTIMATES FOR FY2018/2019 - FY2020/2021 | <u>\$8,111,692</u> |

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AND MEDICAL EMERGENCY SERVICES FOR THE CITY OF DESERT HOT SPRINGS
ESTIMATE DATED JANUARY 1, 2018 FOR FY 2018/2019

**See notation below for estimate assumptions*

| | CAPTAIN'S MEDICS | ENGINEER'S | ENGINEER MEDICS | FF II'S | FF II MEDICS | TOTALS |
|---|---------------------|------------|--------------------|----------------------------|-----------------|--------------------|
| STA #37 | | | | | | |
| Medic Engine | 228,785 1 | 200,592 1 | 223,938 1 | 528,304 3 | 394,254 2 | 1,575,873 8 |
| SUBTOTALS | 228,785 | 200,592 | 223,938 | 528,304 | 394,254 | 1,575,873 |
| SUBTOTAL STAFF | 1 | 1 | 1 | 3 | 2 | 8 |
| FIRE SAFETY SPECIALIST (PCN 00006968) | | | 144,085 each | | | 144,085 1.0 |
| SUBTOTAL | | | | | | \$144,085 9.0 |
| ESTIMATED SUPPORT SERVICES | | | | | | |
| Administrative/Operational | | | 22,007 | per assigned Staff ** | | 181,995 8.27 |
| Volunteer Program | | | 7,286 | Per Entity Allocation | | 7,286 1.0 |
| Medic Program | | | | Medic FTE/Defib Basis | | 26,775 3.0 |
| Battalion Chief Support | | | 75,126 | .27 FTE per Station | | 75,126 1.0 |
| Fleet Support | | | 60,561 | per Fire Suppression Equip | | 60,561 1.0 |
| ECC Support | | | | Calls/Station Basis | | 144,025 |
| Comm/IT Support | | | | Calls/Station Basis | | 281,502 |
| Hazmat Support | | | | | | 19,220 |
| ESTIMATED SUPPORT SERVICES SUBTOTAL | | | | | | 796,489 |
| ESTIMATED DIRECT CHARGES | | | | | | 24,335 |
| FIRE ENGINE USE AGREEMENT | | | 25,800 | each engine | | 25,800 1 |
| TOTAL STAFF COUNT | | | | | | |
| TOTAL ESTIMATED CITY BUDGET | | | | | | \$2,566,582 |
| * DESERT HOT SPRINGS ESTIMATED FIRE TAX CREDIT | | | | | | (572,103) |
| NET ESTIMATED CITY BUDGET | | | | | | \$1,994,479 |
| * STRUCTURAL FIRE TAXES | | | -481,611 | | | |
| ESTIMATED REDEVELOPMENT PASS THRU | | | -90,492 | | | |
| ESTIMATED TOTAL TAX FUNDING | | | (572,103) | | | |

8.0 Assigned Staff
0.27 Battalion Chief Support
** 8.27 Total Assigned Staff

SUPPORT SERVICES

Administrative & Operational Services
Finance
Training
Data Processing
Accounting
Personnel

Procurement
Emergency Services
Fire Fighting Equip.
Office Supplies/Equip.

1 Fire Stations
4,561 Number of Calls
3 Assigned Medic FTE
1 Monitors/Defibs
1 Hazmat Stations
10 Number of Hazmat Calls

Volunteer Program - Support staff, Workers Comp, and Personal Liability Insurance

Medic Program - Support staff, Training, Certification, Case Review & Reporting, Monitor/
Defibrillator replacement cycle.

Battalion Chief Support - Pooled BC coverage for Cities/Agencies that do not include BC staffing
as part of their contracted services.

Fleet Support - Support staff, automotive costs, vehicle/engine maintenance, fuel costs

Emergency Command Center Support - Dispatch services costs

Communications / IT Support - Support staff, communications, radio maintenance, computer support functions

Facility Support - Facility maintenance staff with associated operating costs.

Hazmat Program - Support staff, operating costs, and vehicle replacement

FY 18/19 POSITION SALARIES TOP STEP

| | | | |
|---------|----------------------------|----------|-----------------------------------|
| 327,656 | DEPUTY CHIEF | 25,800 | FIRE ENGINE |
| 323,224 | DIV CHIEF | 22,007 | SRVDEL |
| 268,046 | BAT CHIEF | 7,286 | VOL DEL |
| 228,785 | CAPT | 8,087 | MEDIC FTE |
| 254,596 | CAPT MEDIC | 2,513 | MEDIC MONITORS/DEFIBS REPLACEMENT |
| 200,592 | ENG | 75,126 | BATT DEL |
| 223,938 | ENG/MEDIC | 16,308 | ECC STATION |
| 176,101 | FF II | 28.00 | ECC CALLS |
| 197,127 | FF II/MEDIC | 60,561 | FLEET SUPPORT |
| 153,799 | FIRE SAFETY SUPERVISOR | 31,876 | COMM/IT STATION |
| 144,085 | FIRE SAFETY SPECIALIST | 54.73 | COMM/IT CALLS |
| 124,995 | FIRE SYSTEMS INSPECTOR | 1,290 | FACILITY STATION |
| 74,136 | OFFICE ASSISTANT III | 340.93 | FACILITY FTE |
| 86,787 | SECRETARY I | 4,452 | HAZMAT STATION |
| 116,074 | EMERGENCY SVC COORDINATOR | 1,279.36 | HAZMAT CALLS |
| 226,794 | COUNTY FIRE MARSHAL | 1,974 | HAZMAT VEHICLE REPLACEMENT |
| 165,934 | COUNTY DEPUTY FIRE MARSHAL | | |

***Estimate Assumptions:**

- All Salaries based on 17/18 salaries and updated with MOU raises
- Support Services with a 7% increase based on the 17/18 Board Approved Cost Allocation dated August 29, 2017
- POFF Benefits based on REVISED July 2017 Matrix issued in Sept. with an estimated increase of 4.83% based on last 5 years increase
- Misc Benefits based on REVISED July 2017 Matrix issued in Sept. with an estimated increase of 2.80% based on last 5 years increase
- EDWC Benefits based on REVISED July 2017 Matrix issued in Sept. with an estimated increase of 3.83% based on last 5 years increase
- POF-RET/MEDI Benefits based on REVISED July 2017 Matrix issued in Sept. with an estimated increase of 3.31% based on last 5 years increase
- Admin Fee Per REVISED July 2017 Matrix with an estimated increase of 0.10% based on last three years changes

FY 18/19 DIRECT BILL ACCOUNT CODES

| | |
|--------|---|
| 520230 | Cellular Phone |
| 520300 | Pager Service |
| 520320 | Telephone Service |
| 520800 | Household Expense |
| 520805 | Appliances |
| 520830 | Laundry Services |
| 520840 | Household Furnishings |
| 520845 | Trash |
| 521380 | Maint-Copier Machines |
| 521440 | Maint-Kitchen Equipment |
| 521540 | Maint-Office Equipment |
| 521660 | Maint-Telephone |
| 521680 | Maint-Underground Tanks |
| 522310 | Maint-Building and Improvement |
| 522340 | Station Budgeted Maint-Building and Improvement |
| 522360 | Maint-Extermination |
| 522380 | Maint-Critical Systems |
| 522410 | Maint-Health & Safety |
| 522860 | Medical Supplies |
| 522890 | Pharmaceuticals |
| 523220 | Licenses And Permits |
| 523680 | Office Equip Non Fixed Assets |
| 526700 | Rent-Lease Building |
| 529500 | Electricity |
| 529510 | Heating Fuel |
| 529550 | Water |
| 537240 | Interfnd Exp-Utilities |
| 542060 | Capital Improvements Facilities |

EXHIBIT "A"

TO THE COOPERATIVE AGREEMENT TO PROVIDE FIRE PROTECTION, FIRE PREVENTION, RESCUE AND MEDICAL EMERGENCY SERVICES FOR THE CITY OF DESERT HOT SPRINGS ESTIMATE DATED JANUARY 1, 2018 FOR FY 2019/2020

**See notation below for estimate assumptions*

| | CAPTAIN'S MEDICS | ENGINEER'S | ENGINEER MEDICS | FF II'S | FF II MEDICS | TOTALS |
|---|---------------------|------------|--------------------|----------------------------|-----------------|--------------------|
| STA #37 | | | | | | |
| Medic Engine | 240,644 1 | 210,944 1 | 235,217 1 | 555,537 3 | 414,050 2 | 1,656,393 8 |
| SUBTOTALS | 240,644 | 210,944 | 235,217 | 555,537 | 414,050 | 1,656,393 |
| SUBTOTAL STAFF | 1 | 1 | 1 | 3 | 2 | 8 |
| FIRE SAFETY SPECIALIST (PCN 00006968) | | | 144,085 each | | | 144,085 1.0 |
| SUBTOTAL | | | | | | \$144,085 9.0 |
| ESTIMATED SUPPORT SERVICES | | | | | | |
| Administrative/Operational | | | 23,547 | per assigned Staff ** | | 194,735 8.27 |
| Volunteer Program | | | 7,796 | Per Entity Allocation | | 7,796 1.0 |
| Medic Program | | | | Medic FTE/Defib Basis | | 28,649 3.0 |
| Battalion Chief Support | | | 80,385 | .27 FTE per Station | | 80,385 1.0 |
| Fleet Support | | | 64,800 | per Fire Suppression Equip | | 64,800 1.0 |
| ECC Support | | | | Calls/Station Basis | | 154,106 |
| Comm/IT Support | | | | Calls/Station Basis | | 301,207 |
| Hazmat Support | | | | | | 20,566 |
| ESTIMATED SUPPORT SERVICES SUBTOTAL | | | | | | 852,243 |
| ESTIMATED DIRECT CHARGES | | | | | | 24,335 |
| FIRE ENGINE USE AGREEMENT | | | 25,800 | each engine | | 25,800 1 |
| TOTAL STAFF COUNT | | | | | | |
| TOTAL ESTIMATED CITY BUDGET | | | | | | \$2,702,855 |
| * DESERT HOT SPRINGS ESTIMATED FIRE TAX CREDIT | | | | | | (572,103) |
| NET ESTIMATED CITY BUDGET | | | | | | \$2,130,752 |
| * STRUCTURAL FIRE TAXES | | | -481,611 | | | |
| ESTIMATED REDEVELOPMENT PASS THRU | | | -90,492 | | | |
| ESTIMATED TOTAL TAX FUNDING | | | (572,103) | | | |

8.0 Assigned Staff
0.27 Battalion Chief Support
** 8.27 Total Assigned Staff

SUPPORT SERVICES

Administrative & Operational Services
Finance
Training
Data Processing
Accounting
Personnel

Procurement
Emergency Services
Fire Fighting Equip.
Office Supplies/Equip.

1 Fire Stations
4,561 Number of Calls
3 Assigned Medic FTE
1 Monitors/Defibs
1 Hazmat Stations
10 Number of Hazmat Calls

Volunteer Program - Support staff, Workers Comp, and Personal Liability Insurance

Medic Program - Support staff, Training, Certification, Case Review & Reporting, Monitor/
Defibrillator replacement cycle.

Battalion Chief Support - Pooled BC coverage for Cities/Agencies that do not include BC staffing
as part of their contracted services.

Fleet Support - Support staff, automotive costs, vehicle/engine maintenance, fuel costs

Emergency Command Center Support - Dispatch services costs

Communications / IT Support - Support staff, communications, radio maintenance, computer support functions

Facility Support - Facility maintenance staff with associated operating costs.

Hazmat Program - Support staff, operating costs, and vehicle replacement

FY 19/20 POSITION SALARIES TOP STEP

| | | | |
|---------|----------------------------|----------|-----------------------------------|
| 336,204 | DEPUTY CHIEF | 25,800 | FIRE ENGINE |
| 331,657 | DIV CHIEF | 23,547 | SRVDEL |
| 279,919 | BAT CHIEF | 7,796 | VOL DEL |
| 240,644 | CAPT | 8,653 | MEDIC FTE |
| 267,489 | CAPT MEDIC | 2,689 | MEDIC MONITORS/DEFIBS REPLACEMENT |
| 210,944 | ENG | 80,385 | BATT DEL |
| 235,217 | ENG/MEDIC | 17,449 | ECC STATION |
| 185,179 | FF II | 29.96 | ECC CALLS |
| 207,025 | FF II/MEDIC | 64,800 | FLEET SUPPORT |
| 153,799 | FIRE SAFETY SUPERVISOR | 34,108 | COMM/IT STATION |
| 144,085 | FIRE SAFETY SPECIALIST | 58.56 | COMM/IT CALLS |
| 124,995 | FIRE SYSTEMS INSPECTOR | 1,381 | FACILITY STATION |
| 74,136 | OFFICE ASSISTANT III | 364.80 | FACILITY FTE |
| 86,787 | SECRETARY I | 4,764 | HAZMAT STATION |
| 116,074 | EMERGENCY SVC COORDINATOR | 1,368.91 | HAZMAT CALLS |
| 226,794 | COUNTY FIRE MARSHAL | 2,113 | HAZMAT VEHICLE REPLACEMENT |
| 165,934 | COUNTY DEPUTY FIRE MARSHAL | | |

***Estimate Assumptions:**

- All Salaries based on 17/18 salaries and updated with MOU raises
- Support Services with a 7% increase based on the 17/18 Board Approved Cost Allocation dated August 29, 2017
- POFF Benefits based on REVISED July 2017 Matrix issued in Sept. with an estimated increase of 4.83% based on last 5 years increase
- Misc Benefits based on REVISED July 2017 Matrix issued in Sept. with an estimated increase of 2.80% based on last 5 years increase
- EDWC Benefits based on REVISED July 2017 Matrix issued in Sept. with an estimated increase of 3.83% based on last 5 years increase
- POF-RET/MEDI Benefits based on REVISED July 2017 Matrix issued in Sept. with an estimated increase of 3.31% based on last 5 years increase
- Admin Fee Per REVISED July 2017 Matrix with an estimated increase of 0.10% based on last three years changes

FY 19/20 DIRECT BILL ACCOUNT CODES

| | |
|--------|---|
| 520230 | Cellular Phone |
| 520300 | Pager Service |
| 520320 | Telephone Service |
| 520800 | Household Expense |
| 520805 | Appliances |
| 520830 | Laundry Services |
| 520840 | Household Furnishings |
| 520845 | Trash |
| 521380 | Maint-Copier Machines |
| 521440 | Maint-Kitchen Equipment |
| 521540 | Maint-Office Equipment |
| 521660 | Maint-Telephone |
| 521680 | Maint-Underground Tanks |
| 522310 | Maint-Building and Improvement |
| 522340 | Station Budgeted Maint-Building and Improvement |
| 522360 | Maint-Extermination |
| 522380 | Maint-Critical Systems |
| 522410 | Maint-Health & Safety |
| 522860 | Medical Supplies |
| 522890 | Pharmaceuticals |
| 523220 | Licenses And Permits |
| 523680 | Office Equip Non Fixed Assets |
| 526700 | Rent-Lease Building |
| 529500 | Electricity |
| 529510 | Heating Fuel |
| 529550 | Water |
| 537240 | Interfnd Exp-Utilities |
| 542060 | Capital Improvements Facilities |

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AND MEDICAL EMERGENCY SERVICES FOR THE CITY OF DESERT HOT SPRINGS
ESTIMATE DATED JANUARY 1, 2018 FOR FY 2020/2021

**See notation below for estimate assumptions*

| | CAPTAIN'S | | CAPTAIN'S | | ENGINEER'S | | ENGINEER | | FF II'S | | FF II | | TOTALS |
|---|-----------|---|-----------|--|------------|---|-----------|----------------------------|---------|---|---------|---|--------------------|
| | ----- | | MEDICS | | ----- | | MEDICS | | ----- | | MEDICS | | ----- |
| STA #37 | | | | | | | | | | | | | |
| Medic Engine | 252,334 | 1 | | | 221,183 | 1 | 246,444 | 1 | 582,486 | 3 | 433,688 | 2 | 1,736,135 8 |
| SUBTOTALS | 252,334 | | | | 221,183 | | 246,444 | | 582,486 | | 433,688 | | 1,736,135 |
| SUBTOTAL STAFF | | 1 | | | | 1 | | 1 | | 3 | | 2 | 8 |
| FIRE SAFETY SPECIALIST (PCN 00006968) | | | | | | | 144,085 | each | | | | | 144,085 1.0 |
| SUBTOTAL | | | | | | | | | | | | | \$144,085 9.0 |
| ESTIMATED SUPPORT SERVICES | | | | | | | | | | | | | |
| Administrative/Operational | | | | | | | 25,195 | per assigned Staff ** | | | | | 208,366 8.27 |
| Volunteer Program | | | | | | | 8,341 | Per Entity Allocation | | | | | 8,341 1.0 |
| Medic Program | | | | | | | | Medic FTE/Defib Basis | | | | | 30,654 3.0 |
| Battalion Chief Support | | | | | | | 86,011 | .27 FTE per Station | | | | | 86,011 1.0 |
| Fleet Support | | | | | | | 69,336 | per Fire Suppression Equip | | | | | 69,336 1.0 |
| ECC Support | | | | | | | | Calls/Station Basis | | | | | 164,894 |
| Comm/IT Support | | | | | | | | Calls/Station Basis | | | | | 322,292 |
| Hazmat Support | | | | | | | | | | | | | 22,005 |
| ESTIMATED SUPPORT SERVICES SUBTOTAL | | | | | | | | | | | | | 911,901 |
| ESTIMATED DIRECT CHARGES | | | | | | | | | | | | | 24,335 |
| FIRE ENGINE USE AGREEMENT | | | | | | | 25,800 | each engine | | | | | 25,800 1 |
| TOTAL STAFF COUNT | | | | | | | | | | | | | |
| TOTAL ESTIMATED CITY BUDGET | | | | | | | | | | | | | \$2,842,255 |
| * DESERT HOT SPRINGS ESTIMATED FIRE TAX CREDIT | | | | | | | | | | | | | (572,103) |
| NET ESTIMATED CITY BUDGET | | | | | | | | | | | | | \$2,270,152 |
| * STRUCTURAL FIRE TAXES | | | | | | | -481,611 | | | | | | |
| ESTIMATED REDEVELOPMENT PASS THRU | | | | | | | -90,492 | | | | | | |
| ESTIMATED TOTAL TAX FUNDING | | | | | | | (572,103) | | | | | | |

8.0 Assigned Staff
0.27 Battalion Chief Support
** 8.27 Total Assigned Staff

SUPPORT SERVICES

Administrative & Operational Services
Finance
Training
Data Processing
Accounting
Personnel

Procurement
Emergency Services
Fire Fighting Equip.
Office Supplies/Equip.

1 Fire Stations
4,561 Number of Calls
3 Assigned Medic FTE
1 Monitors/Defibs
1 Hazmat Stations
10 Number of Hazmat Calls

Volunteer Program - Support staff, Workers Comp, and Personal Liability Insurance

Medic Program - Support staff, Training, Certification, Case Review & Reporting, Monitor/
Defibrillator replacement cycle.

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as part of their contracted services.

Fleet Support - Support staff, automotive costs, vehicle/engine maintenance, fuel costs

Emergency Command Center Support - Dispatch services costs

Communications / IT Support - Support staff, communications, radio maintenance, computer support functions

Facility Support - Facility maintenance staff with associated operating costs.

Hazmat Program - Support staff, operating costs, and vehicle replacement

FY 20/21 POSITION SALARIES TOP STEP

| | | | |
|---------|----------------------------|----------|-----------------------------------|
| 344,767 | DEPUTY CHIEF | 25,800 | FIRE ENGINE |
| 340,104 | DIV CHIEF | 25,195 | SRVDEL |
| 292,145 | BAT CHIEF | 8,341 | VOL DEL |
| 252,334 | CAPT | 9,259 | MEDIC FTE |
| 280,236 | CAPT MEDIC | 2,878 | MEDIC MONITORS/DEFIBS REPLACEMENT |
| 221,183 | ENG | 86,011 | BATT DEL |
| 246,444 | ENG/MEDIC | 18,671 | ECC STATION |
| 194,162 | FF II | 32.06 | ECC CALLS |
| 216,844 | FF II/MEDIC | 69,336 | FLEET SUPPORT |
| 153,799 | FIRE SAFETY SUPERVISOR | 36,495 | COMM/IT STATION |
| 144,085 | FIRE SAFETY SPECIALIST | 62.66 | COMM/IT CALLS |
| 124,995 | FIRE SYSTEMS INSPECTOR | 1,477 | FACILITY STATION |
| 74,136 | OFFICE ASSISTANT III | 390.34 | FACILITY FTE |
| 86,787 | SECRETARY I | 5,097 | HAZMAT STATION |
| 116,074 | EMERGENCY SVC COORDINATOR | 1,464.73 | HAZMAT CALLS |
| 226,794 | COUNTY FIRE MARSHAL | 2,260 | HAZMAT VEHICLE REPLACEMENT |
| 165,934 | COUNTY DEPUTY FIRE MARSHAL | | |

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FY 20/21 DIRECT BILL ACCOUNT CODES

| | |
|--------|---|
| 520230 | Cellular Phone |
| 520300 | Pager Service |
| 520320 | Telephone Service |
| 520800 | Household Expense |
| 520805 | Appliances |
| 520830 | Laundry Services |
| 520840 | Household Furnishings |
| 520845 | Trash |
| 521380 | Maint-Copier Machines |
| 521440 | Maint-Kitchen Equipment |
| 521540 | Maint-Office Equipment |
| 521660 | Maint-Telephone |
| 521680 | Maint-Underground Tanks |
| 522310 | Maint-Building and Improvement |
| 522340 | Station Budgeted Maint-Building and Improvement |
| 522360 | Maint-Extermination |
| 522380 | Maint-Critical Systems |
| 522410 | Maint-Health & Safety |
| 522860 | Medical Supplies |
| 522890 | Pharmaceuticals |
| 523220 | Licenses And Permits |
| 523680 | Office Equip Non Fixed Assets |
| 526700 | Rent-Lease Building |
| 529500 | Electricity |
| 529510 | Heating Fuel |
| 529550 | Water |
| 537240 | Interfnd Exp-Utilities |
| 542060 | Capital Improvements Facilities |