

## **REPORT TO THE CITY COUNCIL**

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**DATE: November 15, 2016**

**TITLE: Authorization to lease 9 police and 1 city government vehicles as replacements.**

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### **RECOMMENDATION**

**Authorize the City Manager to Lease/Purchase 9 Police Vehicles and 1 City Government Vehicle.**

### **SUMMARY**

Approve the purchase of (7) seven 2017 Ford Police Interceptor Utility Vehicles (marked) at \$48,359 each, (1) one 2017 Ford Explorer (unmarked) at \$46,404, (1) one 2017 Ford Explorer (City marked) at \$29,623 and (1) one 2017 Ford Expedition (marked) at \$47,034 from National Auto Fleet Group for a total price of \$505,875, replacing of 2006, 2008 and 2011 year model police vehicles which are being retired and adding one vehicle for Community Development. The total expense includes \$42,514 to transfer associated equipment from the old vehicles to the new vehicles and spare Mobile Data Computers.

### **DISCUSSION**

The Police Department is currently utilizing 2008 and 2011 year model Ford Crown Victoria police cars in the patrol fleet. There is also a 2006 Ford Explorer in the fleet which is assigned to the Crime Scene Technician. These vehicles are due to be rotated out as they are becoming less serviceable with high mileage, engine wear from constantly running during duty shifts and higher maintenance costs. Staff is recommending that the one 2006 Ford Explorer, the two 2008 Ford Crown Victoria vehicles be sold. There are five 2011 Ford Crown Victoria marked police cars that are still serviceable and have lower mileage that would be kept as auxiliary vehicles until they are fully depreciated in June 2017. Included in this vehicle lease/purchase is an increase of one additional vehicle to the patrol vehicle fleet. This is to accommodate future anticipated additional police personnel. One new Ford Explorer is being proposed to be added to the City Government fleet to accommodate building inspectors, planners and other staff in Community Development.

As replacement vehicles, Staff is recommending that seven 2017 Ford Police Interceptor Utility Vehicles (marked), one 2017 Ford Explorer (unmarked), one 2017 Ford Explorer (City marked) and one 2017 Ford Expedition (marked) be purchased with the Ford Lease/Purchase option from National Auto Fleet Group. The pricing from National Auto Fleet Group includes the build out with all the emergency lighting and equipment, to include consoles, computer mounts,

mobile data computers, prisoner cage, weapon locks and painting the doors white. It includes the installation of the radios and computer mounting brackets. Due to the age and the different configuration of the emergency lighting and equipment in the patrol cars being retired (Crown Victoria versus Utility Explorer); it cannot be used in the new patrol vehicles. The radios and dash cameras, however, will be moved to the new vehicles. The pricing from National Auto Fleet Group is based on a competitive bid and contract award in response to RFP#102811, issued by the National Joint Powers Alliance (NJPA). The City of Desert Hot Springs is an active member (#26835) of NJPA. California Government Code Title 1, Division 7, Chapter 5, Article 1 – Joint Powers Agreements, authorizes “Public Agencies” to participate in cooperative purchasing agreements, such as NJPA. This fulfills the City’s competitive purchasing requirements and provides for the leverage of a nationwide competitive RFP vendor agreement.

The police vehicle “build out” will be done by National Auto Fleet Group at their Alhambra dealership using “Black and White Emergency Vehicles” as their subcontractor. The Police Department currently has patrol cars which have been outfitted by this subcontractor and is familiar with this vendor and satisfied with the quality of their work. They are also local to Southern California, should repairs or warranty work be necessary. National Auto Fleet Group is able to have the entire shipment of vehicles transported and dropped at their Alhambra dealership, registered in California, painted and outfitted on site. This will allow for staff to drive a retiring police vehicle to Alhambra for equipment transfer and then return with the new patrol car. This will reduce transportation costs and staff time, alleviating the moving the cars to and from the outfitter and paint vendor. Once the new patrol cars arrive at the Police Department, the local vendor, which has been providing the decals for the patrol cars, will finish marking the cars.

The Ford Lease Program will finance the cost of the vehicles, the outfitting by Black and White Emergency Vehicles, the painting costs, decals and the new computer and computer brackets. The computers in the cars are being replaced due to the age and obsolescence of the original Mobile Data Computers, which are 10 years old. They are being provided by CDCE Inc., which provided the lowest price of the three competitive quotes received and is located in Yorba Linda, California. We are purchasing 9 additional computers for the vehicles as spares and replacements for the balance of the patrol cars in the Police Department vehicle fleet. The Ford Lease Agreement has a purchase option of \$1 at the end of the lease, has an interest rate of **4.2%**, which can be paid in 48 monthly installments of **\$11,428**. The total cost of the financing of the lease is an additional \$42,655. The cost this Fiscal Year will be \$68,566. Funding is available from the vehicle replacement fund. The City’s prior Ford Lease Agreement was for \$461,465.71 with the last installment of \$124,281.48 paid this year.

## **FISCAL IMPACT**

\$**137,133** per year for a total of 4 years from the vehicle replacement fund

Total cost with interest - \$**548,530**.

Cost breakdown: Vehicles - \$463,361 / Spare Computers - \$31,811 / Associated Equipment Transfer Expense - \$10,703 / Finance Interest - \$42,655

## **EXHIBIT**

Exhibit A – List of Vehicles to be Replaced

Exhibit B - National Auto Fleet Group Quote Dated Oct. 25, 2016

Exhibit C - CDCE Inc. Quote for Mobile Data Computers

Exhibit D – Ford Lease Quote

Exhibit E – Vehicle Replacement Plan Matrix