

RFP Response Matrix

Company Name	Nearest Office/Year Established	Rank	Accountant	A/P	Admin Asst	Bldg Services	Claim Settlement	Engineering Services	Grant Reimbursement	Prop Claim Recovery	Records Management	Conversion Fee
Desert Personnel @ Work	Palm Desert, CA (1975)	1	21.75 - 27.55	13.00 - 19.00	14.50 - 20.30	26.10 - 36.25	21.75 - 29.00	33.35 - 50.75	17.40 - 29.00	26.10 - 40.60	26.10 - 33.35	0% after 500 hrs (Approx 90 Days)
Superb Tech	Culver City, CA (1999)	2	43.50 - 50.75	29.00 - 33.35	26.10 - 30.45	36.00 - 79.75	43.50 - 50.75	29.00 - 87.00	36.25 - 50.75	36.25 - 50.75	36.25 - 50.75	20%-0%/Annual based on 0 - 180 Days
Staff Builders	Lake Success, NY (1984)	3	40.60	29.00	20.30	26.10	23.20	75.40	31.90	29.00	23.20	5%/Annual (after 3 months)
HR Management	Oakland, CA (2002)	4	34.41	20.39	23.58	24.51	30.06	30.20	79.43	65.04	54.47	\$1,500-\$2,000 (after 120 Days)
Premier Staffing Source	Oakland, CA (1997)		27.69	17.97	16.72	14.72	19.38	23.26	28.13	24.22	17.13	10%/5%/0%/Annual < 351/520/521+ Hours
Robert Half Technologies	Indian Wells, CA (1948)		16.00 - 20.80	19.20 - 24.00	17.00 - 24.00	no response	no response	no response	24.00 - 27.20	20.80 - 24.00	no response	20% - 0%/Annual < 180 - 540 Hours
JBA International	Pasadena, CA (1979)		40.00 - 45.00	25.00 - 30.00	20.00 - 25.00	45.00 - 50.00	40.00 - 45.00	55.00 - 60.00	23.00 - 38.00	20.00 - 25.00	20.00 - 25.00	17% - 6%/Annual 1 - 1041 Hours
W.E. Resources Group	San Diego, CA (2011)		26.85 - 39.28	19.49 - 28.21	20.92 - 27.06	28.87 - 53.96	23.98 - 32.63	34.45 - 48.29	32.87	23.98 - 32.63	no response	0 or 20%/Annual 90 or 180 Days
Soft HQ	(2009)		34.00	28.00	26.00	45.00	32.00	45.00	30.00	36.00	32.00	12%/Annual < 9 Months



Conversion Fee	Conversion Period
0% (after 500 hours)	500 Hours (approx. 90 days)
20% Annual Salary	181 days
1500-2000	120 Days
5% - 10%	520 Hours
10%-20%	540 Days
6%-17%	1041 Days
0 or 20%	90 or 180 Days (Based on Position)
12% - 16% Annual Salary	